

CENTRAL FLORIDA HEALTH CARE, INC.



- ◆ Committed to providing safe, affordable, high quality care
- ◆ Adherence to high performance standards

COC Presentation –
Lakeland Primary Care
September 18, 2009

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Recap

Projected Payor Mix

October 2008 – September 2009

– Medicare	\$ 34,938
– Medicaid	\$ 222,777
– OTP	\$ 42,579
– Self-Pay (patients)	\$ 371,934
– BoCC Grant	\$ 581,960
– LIP Funding	\$ 353,691*
– Stimulus	<u>\$ 100,000</u>
TOTAL	\$1,707,880

- LIP History explanation

History

Low Income Pool (LIP) and County Match

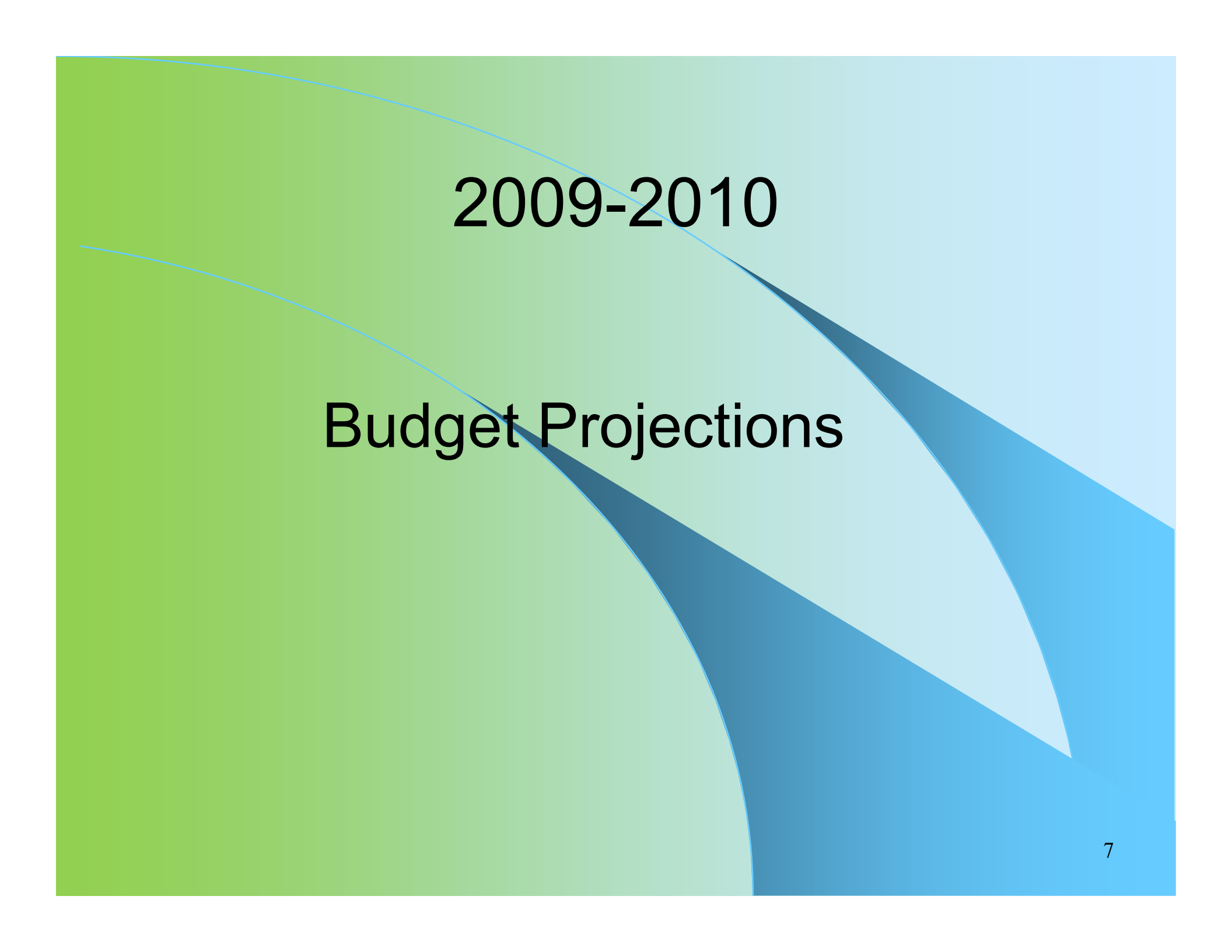
Year 1	Budget	Additional LIP \$	Total
FY 2007-2008	\$739,706 +129,132 match	\$299,124 \$169,992 (State)	\$1,038,830
Year 2 FY 2008-2009	\$739,706 -124,028 match	\$353,691 \$229,663 (State)	\$ 969,369
Year 3 FY 2009-2010	\$739,706 +197,825	\$627,817 \$429,992 (State)	\$1,367,523
	Note: 2007-2008 increase and 2008-2009 decrease.	Note: 7/09 Draft notice.	

Lakeland Primary Care (LPC) Shift in Payor Sources

LPC 2008	Commercial	Medicaid	Medicare	Self-pay
	18.5%	14.9%	6.0%	60.6%
● FY 2009-2010 Budget Comparison to FY 2008-2009				
LPC 2008-2009 YTD	6.2%	13.8%	4.6%	75.4%
				To note significant increase

2008-2009 Revenue, Expenses, and Request

● TOTAL PROJECTED REVENUE	\$1,707,880
● TOTAL PROJECTED EXPENSES	\$2,053,726
● SHORTFALL	\$ 345,846
● LESS SAVINGS	
– From 76 hours to 56 hours (August-September 2009)	\$ 45,000
– LESS REQUEST FOR FY 2008-2009	
– BoCC	\$ 300,000



2009-2010

Budget Projections

Projected Budget October 1, 2009 September 30, 2010 Comparison To Prior Year

- **2009-2008 Budget**

- Medicare \$ 34,939
- Medicaid \$ 222,777
- OTP \$ 42,579
- Self-Pay patients) \$ 371,934
- BoCC Grant \$ 581,960
- LIP Funding \$ 353,691
- Stimulus \$ 100,000
- **Total \$1,707,880**

- **2009/2010 Budget Request**

- Medicare \$ 38,500
- Medicaid \$ 360,000
- OTP \$ 75,000
- Self-Pay \$ 75,000
- CFHC (contribution) 69,815
- BoCC Grant \$ 739,706
- LIP Funding \$ 429,992
- Stimulus \$ 200,000*
- LIP Funding (State) \$ 197,825
- Total \$ 2,185,838**

*One time only. Future LIP \$ would be used to offset one-time stimulus funding above

Line Item Detail FY 2009-2010

● SALARIES & BENEFITS	\$1,383,315
● FACILITY COSTS	\$ 258,400
● CONTRACT SERVICES	\$ 72,000
● SUPPLIES	\$ 199,448
● UTILITIES/PHONES/ETC	\$ 56,000
● LABORATORY COSTS	\$ 75,000
● OTHER EXPENSES	\$ 36,000
● ADMINISTRATIVE ALLOCATION	<u>\$ 105,675</u>
TOTAL	\$2,185,838